



2025 MYBA Charter Show

FEES and TERMS & CONDITIONS

BROKERS

REGISTRATIONS WILL BE EXCLUSIVELY ONLINE

NO ONSITE REGISTRATIONS WILL BE POSSIBLE

WHICH BROKER CATEGORY DO YOU BELONG TO?

BR1 - BROKERS who are a MYBA Individual Member OR the Corporate Representative of a MYBA Member Company

BR2 – a) BROKERS working for a MYBA Member Company who are not Individual MYBA Members

b) Other staff from MYBA Member Companies

BR3 – a) BROKERS from YACHTFOLIO subscribing companies which are not MYBA Member Companies

b) Other staff from YACHTFOLIO subscribing companies

BR4 - BROKERS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers



FOR ALL CATEGORIES:

Brokers should only be representing the company under which they are registered and which has been accepted by the MYBA Charter Show Panel. It is not permitted to represent more than one company at the Show.

Brokers accept that charter requests for any of the yachts exhibited at the Show must be made solely through the Yacht's Central agent. It is agreed by all parties that no solicitation for charter business will be carried out on any of the yachts participating at the Show.

ALL BR1, BR2 and BR3 categories are invited to register online for the 2025 MYBA Charter Show in Portosole, Sanremo and will be automatically approved after their registration forms have been completed.

Employees from MYBA Member companies and YACHTFOLIO Subscribing companies can also register online. They will be registered accordingly under 'Other Staff Members' in one of the following categories: Management, Administration, Marketing, Sales, Crew placement, Insurance.

BR1, BR2 & BR3 categories also have the option to register online during the Show but in advance of their attending the Show.

Brokers who do not fulfil the above are invited to read the information at the end of this document.

Please note:

ATTENDEES MUST PRINT THEIR OWN SHOW PASSES IN ADVANCE

IN DUE COURSE, AND FOR BROKERS' REGISTRATIONS THAT ARE COMPLETED, ACCEPTED AND FULLY PAID, PASSES WILL BE SENT TO ATTENDEES BY EMAIL BEFORE THE START OF THE SHOW.

Depending on the Broker's registration category, it will then be possible to either confirm attendance to the Show Opening Cocktail or purchase a ticket online, according to availability.

ON THE FIRST DAY OF THEIR VISIT, ATTENDEES WILL NEED TO PRESENT THEIR SELF-PRINTED PASS AT THE ENTRANCE OF THE SHOW IN ORDER TO BE GIVEN A POUCH and LANYARD TO DISPLAY THEIR PASS.

A DIFFERENT COLOURED BRACELET WILL ALSO BE GIVEN EVERY DAY.

PASSES and DAILY BRACELETS SHOULD BE WORN AT ALL TIMES ON THE SHOW PREMISES (ALSO FOR EVENING EVENTS WITHIN THE SHOW AREA).

RANDOM CHECKS WILL BE CARRIED OUT THROUGHOUT THE SHOW.



The Exhibition area will be open from 9h30 to 18h30 from Monday to Wednesday; and from 9h30 to 17h00 on Thursday.

Yacht Viewing will be open from 9h30 to 17h30 from Monday to Wednesday, and from 9h30 to 17h00 on Thursday. It will be interrupted Monday to Thursday from 13h00 to 14h30 for Brokers' onboard lunches and Monday to Wednesday from 17h30 to 18h30 to allow for Captain and Crew visits to the Exhibition area.

REGISTRATION FEES:

- **BR1 Category: BROKERS who are a MYBA Individual Member OR the Corporate Representative of a MYBA Member Company**

Euro 210 + VAT for registrations completed by Tuesday 15 April 2025 (incl. Show Opening Cocktail invitation)

Euro 300 + VAT from Wednesday 16 April 2025 (incl. Show Opening Cocktail invitation)

Your MYBA Membership ID will be required on the registration form to verify your status.

DAY PASSES (only available **to be purchased online** in advance of the day of the visit)

- MYBA Individual Members and Corporate Representatives will be able to buy a day pass (Euro 120 + VAT) **online**.

This fee includes 1 invitation to the Show Opening Cocktail.

Please note your MYBA Membership ID will be required on the registration form to verify your status.

- Brokers' clients may be brought into the Show on payment of 240 euros + VAT which is non-refundable.

Please contact MYBA HQ (info@myba.net) regarding Client's fee in case of a group of up to 4 people.



Please note that only brokers' clients are allowed to enter the Show with a client's pass.

Clients' passes can only be purchased online (only VISA and MASTERCARD accepted) and passes can be printed at the Reception Desk.

Clients' registration is made from the respective Broker's registration form on the condition it is completed, accepted and fully paid.

Clients will be allocated a 1-day Guest pass and **must be accompanied by the host Company AT ALL TIMES.** Unaccompanied clients will be asked to leave.

Clients' passes are not transferable, i.e: payment is mandatory for each and every client, even if the same host Company has more than one client visiting the Show on the same day.

➤ **BR2 Category:**

- a) **BROKERS** working for a MYBA Member Company who are **not Individual MYBA Members**
- b) **Other staff from MYBA Member Companies**

Euro 300 + VAT for registrations completed by Tuesday 15 April 2025 (incl. Show Opening Cocktail invitation)

Euro 420 + VAT from Wednesday 16 April 2025 (incl. Show Opening Cocktail invitation)

DAY PASSES (only available to be purchased online in advance of the day of the visit)

- Brokers working for a MYBA Member Company who are not MYBA Individual Members and Other Staff from MYBA Member Companies will be able to buy a day pass (Euro 180 + VAT) **online**.
Should there be availability, 1 invitation to the Show Opening Cocktail will be offered.
- Brokers' clients may be brought into the Show on payment of 240 euros + VAT which is non-refundable.

Please contact MYBA HQ (info@myba.net) regarding Client's fee in case of a group of up to 4 people.



Please note that only brokers' clients are allowed to enter the Show with a client's pass.

Clients' passes can only be purchased online (only VISA and MASTERCARD accepted) and passes can be printed at the Reception Desk.

Clients' registration is made from the respective Broker's registration form on the condition it is completed, accepted and fully paid.

Clients will be allocated a 1-day Guest pass and **must be accompanied by the host Company AT ALL TIMES**. Unaccompanied clients will be asked to leave.

Clients' passes are not transferable, i.e: payment is mandatory for each and every client, even if the same host Company has more than one client visiting the Show on the same day.

➤ **BR3 Category:**

a) BROKERS from YACHTFOLIO subscribing companies, which are not MYBA Member companies

b) Other staff from YACHTFOLIO subscribing companies

Euro 360 + VAT for registrations completed by Tuesday 15 April 2025

Euro 480 + VAT from Wednesday 16 April 2025

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 156 euros + VAT.

Brokers will be advised if spare tickets are available for purchase.

DAY PASSES (only available to be purchased online in advance of the day of the visit)

➤ Brokers from YACHTFOLIO Subscribing companies which are not MYBA Member companies

Will be able to buy a day pass (Euro 300 + VAT) **online**.



Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 156 euros + VAT.

Brokers will be advised if spare tickets are available for purchase.

- Brokers' clients may be brought into the Show on payment of 300 euros + VAT which is non-refundable.

Please note that only brokers' clients are allowed to enter the Show with a client's pass.

Clients' passes can only be purchased online (only VISA and MASTERCARD accepted) and passes can be printed at the Reception Desk.

Clients' registration is made from the respective Broker's registration form on the condition it is completed, accepted and fully paid.

Clients will be allocated a 1-day Guest pass and **must be accompanied by the host Company AT ALL TIMES**. Unaccompanied clients will be asked to leave.

Clients' passes are not transferable, i.e: payment is mandatory for each and every client, even if the same host Company has more than one client visiting the Show on the same day.

FOR BR1, BR2 and BR3 CATEGORIES:

Once a Broker has been confirmed, the registration fee is non-refundable.

Broker registration may be transferred free of charge from one Broker to another within the same company.

For accounting reasons, a broker registration cannot be transferred to the following year.

Any registrations, changes and/or modifications received after 12 March 2025 or still unpaid on this date will not appear in the list of attending brokers in the Show digital publications.



➤ **BR4 Category: BROKERS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers**

FULL SHOW PASSES

EUR 800 + VAT

DAY PASSES

EUR 400 + VAT

SPECIAL NOTES FOR BR4 CATEGORY:

All applications and documentation from Brokers/Companies in this category, should be received by close of business on **12 March 2025**.

After this date, BR4 category registrations will be closed.

BR4 category brokers can only register online and enter the Show if their online registration has been previously accepted.

IT WILL NOT BE POSSIBLE TO REGISTER DIRECTLY AT THE SHOW.

Once a Broker has been accepted, the registration fee is non-refundable.

For accounting reasons, a broker registration cannot be transferred to the following year.

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 156 euros + VAT.

Brokers will be advised if spare tickets are available for purchase.

Please read below for the registration procedure.

- BR4 Category Brokers who did not attend the 2024 MYBA Charter Show should comply with the following criteria:
 - Provide official documentation such as Company statutes showing the majority of the business activity is in yacht charter brokerage. (To be uploaded on website)
 - Provide copy of company Professional Indemnity Insurance, covering the charter broker activity. (To be uploaded on website)
- BR4 Category Brokers who attended the 2024 MYBA Charter Show, will automatically be accepted, upon receipt of their registration fee payment.



THE MYBA CHARTER SHOW PANEL RESERVES THE RIGHT TO REVIEW ALL APPLICATIONS ACCORDING TO ITS PUBLISHED CRITERIA AND TO ACCEPT OR REJECT THEM AT ITS DISCRETION.